



HDD Services

Introducing Hytec's Drive SecureSM Program and Hard Drive Services; What they mean for your company and your client.

Hytec Drive Secure

Hytec Drive SecureSM provides a value-added client solution and excellent opportunities to realize service revenues. Our service options include the Drive Sanitization & Return and Data Destruction.

Hard Drive Sanitization

A perfect solution for service providers who are comfortable taking possession of a client's drives, sending them to Hytec for data erasure, and then receiving a certificate of data destruction and a clean drive. Sanitized drives, that test good for re-use, will be returned to the dealer for re-use. A certificate of data destruction will be provided for all drives. This supports all green initiatives, and allows service providers to offer a very competitive client solution at lease end. This service is also valuable to recover drives that have been corrupted during the service life of a machine. Simply return HDDs that have failed for the sanitization service and all recoverable drives will be returned for future field service use. This service helps dealers replenish hard drive inventory at a lower cost than ordering new hard drives.

Hard Drive Data Destruction

This service option completely destroys data on hard disk drives. This service can be combined with Hytec's extensive inventory of replacement hard drives to provide your client with a complete solution for end-of-lease data security. Hytec will perform Data Destruction on all returned drives. Drives will be completely erased to Department of Defense 5220.22-M directive. Hytec will provide a Certificate of Data Destruction to the client/end user. A copy can be provided to the Office Imaging dealer, if requested on the Data Destruction Release Authorization. Hytec also offers secure shipping methods for this service that include advance shipment of a lockable hard shell case for shipment of hard drives.

Replacement Hard Drives

- Hytec provides replacement HDDs for Office Imaging products
- Replacement HDDs have been verified for compatibility in each machine
- Hytec offers an option to add System Software on applicable models

HDD Core Buy Back Program

- Collect HDD cores from field replacements or trade-in machines
- Contact Hytec for Return Authorization or Secure Shipping Case (optional)
- Package HDDs to be returned to Hytec
- Hytec will perform Data Destruction & Purchase cores
- Provides solution to sell cores while providing customer solution on secure data handling

HDD Service Pricing

Hard Drive Sanitize (Drive Recovery)

- Sanitize - \$30.00
- Secure Shipping with Sanitize - \$55.00
- Secure Shipping on multiple HDDs - \$25.00 flat rate

HDD Data Destruction (End of Life; Security)

- Data Destruction - \$20.00
- Secure Shipping with Data Destruction - \$43.00

Core Buy Back Program ➤ \$5.00 credit per drive



Hytec's Drive SecureSM Program; What it is, how it works and the benefits it provides for your company and your clients.

Hytec Drive Secure

Take Action With Hytec Drive SecureSM

All digital imaging equipment contains at least one hard drive that stores data, which may be confidential. This data is most susceptible to a security breach when the hard drive is replaced, or at the end of lease.

Hytec Drive SecureSM provides full hard drive sanitization & data destruction services based on your needs. The Hytec Drive SecureSM program is fully insured and bonded, and Hytec is a member of the National Association of Information Destruction (NAID). The following are successful ways Office Imaging Dealers are using Hytec's Drive SecureSM services to gain service revenues:

Dealer End-of-Life Solutions

- Dealer Sells EOL Option to Imaging Customer to generate Service Revenue
- Imaging Dealer Requests Drive Secure Service
- Hytec Ships Secure Case to Client
- Service Engineer Replaces HDD
- Service Engineer Surrenders HD to Client
- Client Signs Release & Ships HD to Hytec
- Hytec Destroy's Data
- Certificate issued to Client & Service Provider

Competitive Bid Solutions

- Prospective Client has Data Security Concerns on Existing Equipment
- Hytec Provides a Complete Solution for the Service Provider
- Hytec Provides Replacement Drives for Most Manufacturers
- Hytec Provides Certified Destruction Services
- Allows Bidding Service Provider to Provide Full Solution to Prospective Client
- Certificate issued to Client & Service Provider



Drive SecureSM HD Solutions

- ▶ Additional Revenue Opportunity
- ▶ Value-Added, End-of-Lease Solution
- ▶ Drive Destruction & Sanitization, and Secure Shipping
- ▶ Sanitized to DoD 5220.22-M Directive
- ▶ Certificate of Data Destruction Provided
- ▶ Insured, Secure, Bonded Facility
- ▶ Secure Handling Processes
- ▶ Replacement Hard Drives
- ▶ Tool for New Client Equipment Proposals

Secure Chain-of-Custody Shipping

Hytec provides a military transport case for all hard drive return options when a secure chain-of-custody option is required. This case will be shipped in a plain box via UPS, and include complete return instructions, a prepaid return UPS shipping label, a client release authorization, and pad lock for secure return. Contact UPS to schedule a pick-up of the shipment and it will be returned to Hytec for processing.

